



# THE FINANCIAL SERVICES ROUNDTABLE



Financing America's Economy







February 2, 2012

The Honorable Gary Gensler
The Honorable Jill E. Sommers
The Honorable Bart H. Chilton
The Honorable Scott D. O'Malia
The Honorable Mark P. Wetjen

Commodity Futures Trading Commission Three Lafayette Center 1155 21<sup>st</sup> Street, NW Washington, DC 20581

Re: Registration of Swap Dealers and Major Swap Participants; RIN 3038-AC95

Chairman Gensler and Commissioners Sommers, Chilton, O'Malia and Wetjen:

We write in response to the Commission's adoption of final swap dealer and major swap participant registration rules on January 11. We appreciate the Commission's solicitation of comments on extraterritorial issues in connection with those rules and its continued recognition of the importance of providing clarity on that topic and related issues, such as the treatment of inter-affiliate transactions, guarantees and branches.

We note, however, that numerous commenters have expressed to the Commission the need to clarify these issues and provide an appropriate implementation period before swap dealers and major swap participants must register. It is therefore deeply concerning that the Commission acted to require applications for registration as soon as its definitional rules under the Dodd-Frank Act go into effect, based on the availability of a provisional registration procedure. We believe the Commission has failed to appreciate the very serious problems created by relying on even this limited provisional registration requirement in circumstances where the Commission's intended extraterritorial application of the Commodity Exchange Act's swap provisions and related issues have not yet been clarified.

The new registration rules will require companies—whether headquartered in the U.S. or abroad—to make very significant decisions before they have the information necessary to evaluate the application of the CEA to their extraterritorial swap activities and determine the appropriate organizational structure for those activities. Knowing the scope of activities that will be subject to regulation under the CEA, and the impact on related arrangements involving guarantees and inter-affiliate hedging transactions, is a necessary precondition to determining the legal entities that will conduct the specific activities that will require registration and be subject to regulation under the CEA. Provisional registration will require companies to select now the legal entities through which they will conduct their U.S. swap business, and to incur substantial expense based on incomplete information. Legal entity restructuring is a costly, disruptive and time-consuming process, involving extensive re-documentation of client agreements, reallocation of scarce capital, re-assignment or re-location of personnel as well as potentially extensive systems development and compliance infrastructure. By sequencing provisional registration before it provides clarity on extraterritoriality and related open issues, the Commission has forced companies to undertake this restructuring process based on guesses as to how those issues will be resolved, with the potential for future restructurings and disruption in swap activities for those companies that guess incorrectly, all at considerable expense and opportunity cost.

These costs and disruptions go beyond the costs of the registration process estimated by the Commission, but are nevertheless a direct consequence of the sequencing adopted by the Commission as part of the registration rules. The Commission clearly did not take these costs and disruptions into account when finalizing the registration rules. We believe these costs significantly outweigh the Commission's stated benefits of better identifying the universe of swap dealers and major swap participants at an earlier stage.

We do not believe the Commission intended this result. Indeed, it seems clear from the Commission's rulemaking that it believed its phased implementation of substantive requirements addresses concerns of this type. Nor do we believe this result to be a necessary condition for the timely implementation of the Dodd-Frank Act. We ask that the Commission move expeditiously to propose and subsequently finalize its rules or guidance on the extraterritorial application of the Act, and the treatment of guarantees, inter-affiliate transactions and branches. The Commission should also clarify that routine maintenance of legacy portfolios (including amendments, novations, terminations and the like) will not affect the grandfathering of those portfolios. Finally, we strongly urge the Commission to afford potential registrants an appropriate period after finalization of the Commission's extraterritoriality guidance within which to come into compliance with the Commission's provisional registration requirements.

\* \* \*

\_

We note that the Commission's determination to require registration before its substantive requirements are finalized requires that those substantive requirements which affect organizational structure (such as capital requirements) have an implementation period after finalization sufficient to allow for legal entity restructuring and potentially de-registration.

As trade associations whose members account for most of the activity in the U.S. and global swap markets, we are committed to supporting a logical, efficient and orderly implementation of the Dodd-Frank Act. The Commission's current regulations would thwart those goals. Accordingly, we stand ready to meet with you to explain and work through the issues raised by the new registration rules cooperatively so as to achieve that objective.

Respectfully submitted,

Diana L. Preston

Deputy General Counsel

**ABA Securities Association** 

Jiana L. Preston

Alex Radetsky

Vice President and Assistant General Counsel

The Clearing House

Jusa Rossie

Richard M. Whiting

**Executive Director and General Counsel** 

au a. Will

Financial Services Roundtable

202-589-2413

Rich@fsround.org

John Damgard

President

**Futures Industry Association** 

Sarah A. Miller

Chief Executive Officer

**Institute of International Bankers** 

Kenneth E. Bentsen, Jr. Executive Vice President

Public Policy and Advocacy

**SIFMA** 

### **Trade Association Signatories**

#### ABA Securities Association

ABASA is a separately chartered affiliate of the ABA that represents those holding company members of the ABA that are actively engaged in capital markets, investment banking, and broker-dealer activities.

# The Clearing House

Established in 1853, The Clearing House is the oldest banking association and payments company in the United States. It is owned by the world's largest commercial banks, which collectively employ over 2 million people and hold more than half of all U.S. deposits. The Clearing House Association L.L.C. is a nonpartisan advocacy organization representing—through regulatory comment letters, amicus briefs and white papers—the interests of its owner banks on a variety of systemically important banking issues. Its affiliate, The Clearing House Payments Company L.L.C., provides payment, clearing, and settlement services to its member banks and other financial institutions, clearing almost \$2 trillion daily and representing nearly half of the automated-clearing-house, funds-transfer, and check-image payments made in the U.S. See The Clearing House's web page at www.theclearinghouse.org.

#### The Financial Services Roundtable

The Roundtable represents 100 of the largest integrated financial services companies providing banking, insurance, and investment products to the American consumer. Member companies participate through the Chief Executive Officer and other senior executives nominated by the CEO. Roundtable member companies provide fuel for America's economic engine and account directly for \$92.7 trillion in managed assets, \$1.1 trillion in revenue, and 2.3 million jobs.

# Futures Industry Association

The FIA is the primary industry association for centrally cleared futures and swaps. Its membership includes the world's largest derivatives clearing firms as well as exchanges and clearinghouses from more than 20 countries. The FIA seeks to promote best practices and standardization in the cleared derivatives markets, provide policymakers with an informed perspective on the derivatives markets, and advocate for the interests of its members, its markets and its customers. The FIA strives to protect open and competitive markets, protect the public interest through adherence to high standards of professional conduct and financial integrity, and promote public trust and confidence in the cleared markets.

#### Institute of International Bankers

The Institute of International Bankers (IIB) is the only national association devoted exclusively to representing and advancing the interests of the international banking community in the United States. Its membership is comprised of internationally headquartered banking and financial institutions from over 35 countries around the world doing business in the United States.

The IIB's mission is to help resolve the many special legislative, regulatory, tax and compliance issues confronting internationally headquartered institutions that engage in banking, securities and other financial activities in the United States. Through its advocacy efforts the IIB seeks results that are consistent with the U.S. policy of national treatment and appropriately limit the extraterritorial application of U.S. laws to the global operations of its member institutions.

Securities Industry and Financial Markets Association

The Securities Industry and Financial Markets Association brings together the shared interests of hundreds of securities firms, banks and asset managers. SIFMA's mission is to support a strong financial industry, investor opportunity, capital formation, job creation and economic growth, while building trust and confidence in the financial markets. SIFMA, with offices in New York and Washington, D.C., is the U.S. regional member of the Global Financial Markets Association. For more information, visit www.sifma.org.